

BE-11B(LF)

OMB No. 0608-0053: Approval Expires 09/30/2000

<p>FORM BE-11B(LF) (Report for Majority-Owned Foreign Affiliate) (REV. 10/98)</p> <p>U.S. DEPARTMENT OF COMMERCE BUREAU OF ECONOMIC ANALYSIS</p> <p style="text-align: center;">MANDATORY ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD 1998 (Long Form)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">BEA USE ONLY</td> <td style="width: 40%;">Affiliate ID </td> <td style="width: 30%; text-align: center;">B</td> </tr> <tr> <td colspan="3">Part I IDENTIFICATION OF MAJORITY-OWNED FOREIGN AFFILIATE</td> </tr> <tr> <td colspan="3">Complete items 1 and 2 for affiliates being reported for the first time.</td> </tr> <tr> <td colspan="3">1. Name of U.S. Reporter of affiliate — Same as item 1, Form BE-11A</td> </tr> <tr> <td colspan="3">2. Name of foreign affiliate being reported — Use the same name on all reports filed subsequently for this affiliate with the Bureau of Economic Analysis, e.g., Form BE-577.</td> </tr> </table>	BEA USE ONLY	Affiliate ID 	B	Part I IDENTIFICATION OF MAJORITY-OWNED FOREIGN AFFILIATE			Complete items 1 and 2 for affiliates being reported for the first time.			1. Name of U.S. Reporter of affiliate — Same as item 1, Form BE-11A			2. Name of foreign affiliate being reported — Use the same name on all reports filed subsequently for this affiliate with the Bureau of Economic Analysis, e.g., Form BE-577.		
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<p>REPORTING REQUIREMENTS — Form BE-11B(LF) must be filed by the U.S. Reporter for each majority-owned nonbank foreign affiliate for which total assets; sales or gross operating revenues, excluding sales taxes; OR net income (loss) after provision for foreign income taxes was greater than \$50 million (positive or negative) at the end of, or for, the affiliate's fiscal year. Read Instruction Booklet before completing form; in particular, see Part I.</p> <p>DUE DATE — A completed BE-11 report (consisting of Form BE-11A and Form(s) BE-11B(LF), BE-11B(SF), and/or BE-11C) is due May 28, 1999.</p> <p>ASSISTANCE — Telephone (202) 606-5566 during office hours — 8:00 a.m. to 4:30 p.m., eastern time.</p> <p>TRANSLATION OF FOREIGN CURRENCY FINANCIAL AND OPERATING DATA INTO U.S. DOLLARS — The foreign affiliate's financial and operating data should be translated from its functional currency to U.S. dollars using U.S. generally accepted accounting principles (FASB 52). See Instruction Booklet, Part IV.B.</p>	<p>GENERAL NOTES</p> <p>1. Currency amounts should be reported in U.S. dollars rounded to thousands (omitting 000). Do not enter amounts in the shaded portions of each line.</p> <p>EXAMPLE — If amount is \$1,334,891.00, report as</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <tr> <td style="width: 25%;">Bil.</td> <td style="width: 25%;">Mil.</td> <td style="width: 25%;">Thous.</td> <td style="width: 25%;">Dols.</td> </tr> <tr> <td></td> <td>1</td> <td>335</td> <td></td> </tr> </table> <p>2. If an item is between + or - \$500.00, enter "0."</p> <p>3. Use parentheses () to indicate negative numbers.</p>	Bil.	Mil.	Thous.	Dols.		1	335	
Bil.	Mil.	Thous.	Dols.						
	1	335							

<p>3. Country of location — Country in which foreign affiliate's physical assets are located or where its primary activity is carried out — Mark (X) one</p> <table style="width: 100%;"> <tr> <td style="width: 15%;">1007</td> <td style="width: 15%;">1 601 <input type="checkbox"/> Australia</td> <td style="width: 15%;">1 307 <input type="checkbox"/> France</td> <td style="width: 15%;">1 614 <input type="checkbox"/> Japan</td> <td style="width: 15%;">1 325 <input type="checkbox"/> Switzerland</td> <td style="width: 15%;">1 <input type="checkbox"/> Other — Specify </td> </tr> <tr> <td></td> <td>1 202 <input type="checkbox"/> Brazil</td> <td>1 308 <input type="checkbox"/> Germany</td> <td>1 213 <input type="checkbox"/> Mexico</td> <td>1 327 <input type="checkbox"/> United Kingdom</td> <td></td> </tr> <tr> <td></td> <td>1 100 <input type="checkbox"/> Canada</td> <td>1 314 <input type="checkbox"/> Italy</td> <td>1 319 <input type="checkbox"/> Netherlands</td> <td></td> <td></td> </tr> </table>	1007	1 601 <input type="checkbox"/> Australia	1 307 <input type="checkbox"/> France	1 614 <input type="checkbox"/> Japan	1 325 <input type="checkbox"/> Switzerland	1 <input type="checkbox"/> Other — Specify 		1 202 <input type="checkbox"/> Brazil	1 308 <input type="checkbox"/> Germany	1 213 <input type="checkbox"/> Mexico	1 327 <input type="checkbox"/> United Kingdom			1 100 <input type="checkbox"/> Canada	1 314 <input type="checkbox"/> Italy	1 319 <input type="checkbox"/> Netherlands			
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	1 100 <input type="checkbox"/> Canada	1 314 <input type="checkbox"/> Italy	1 319 <input type="checkbox"/> Netherlands																

<p>4. Enter the ending date of this foreign affiliate's 1998 fiscal year</p> <p style="text-align: right;">1008</p>	Month	Day	Year
1			98

<p>5. Did the foreign business enterprise become a foreign affiliate of the U.S. Reporter during the fiscal year?</p> <p>1009 1 1 <input type="checkbox"/> Yes</p> <p style="padding-left: 40px;">If "Yes," did the U.S. Reporter — Mark (X) one ✓</p> <table style="width: 100%;"> <tr> <td style="width: 15%;">2 1 <input type="checkbox"/></td> <td style="width: 45%;">Establish the foreign affiliate?</td> <td rowspan="2" style="width: 10%; vertical-align: middle;">} Enter date →</td> <td style="width: 10%; text-align: center;">Month</td> <td style="width: 20%; text-align: center;">Year</td> </tr> <tr> <td>2 2 <input type="checkbox"/></td> <td>Acquire a voting interest of 10 percent or more in an existing foreign company?</td> <td style="text-align: center;">3</td> <td style="text-align: center;"> </td> </tr> </table> <p>1 2 <input type="checkbox"/> No</p>	2 1 <input type="checkbox"/>	Establish the foreign affiliate?	} Enter date →	Month	Year	2 2 <input type="checkbox"/>	Acquire a voting interest of 10 percent or more in an existing foreign company?	3		
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<p>Ownership Interest in This Foreign Affiliate by U.S. Reporter Named in Item 1 Enter the U.S. Reporter's direct and indirect ownership interest based on voting stock if an incorporated foreign affiliate, or an equivalent interest if an unincorporated foreign affiliate. — Enter to the nearest tenth of one percent.</p>	Percent of ownership at close of fiscal year 1998 (1)
6. Direct ownership interest 1011	1 . %
7. Indirect ownership interest held through U.S. Reporter's other foreign affiliates — See <i>Instruction Booklet, Part I.B.1.c., on how to calculate indirect ownership interest. (Please identify in 9a-d.)</i> 1018	1 . %
8. Total ownership interest of U.S. Reporter — Sum of items 6 and 7 1050	1 . %

<p>9. Identification of foreign affiliate parent(s) — If there is an entry in item 7 — Enter below, the name(s) and percent(s) of ownership of each foreign affiliate of the U.S. Reporter named in item 1 holding a direct ownership interest in this foreign affiliate.</p> <p style="text-align: center;">Foreign affiliate holding direct ownership interest in this foreign affiliate</p> <table style="width: 100%;"> <tr> <th style="width: 50%;">Name and ID Number <small>Enter name from item 2 and affiliate ID number from foreign affiliate parent's Form BE-11B(LF) or (SF) or BE-11C.</small></th> <th style="width: 20%;">BEA ID Number (1)</th> <th style="width: 30%;">Percent direct ownership in this foreign affiliate Close FY (2)</th> </tr> <tr> <td>a. 1191</td> <td>1</td> <td>2 . %</td> </tr> <tr> <td>b. 1192</td> <td>1</td> <td>2 . %</td> </tr> <tr> <td>c. 1193</td> <td>1</td> <td>2 . %</td> </tr> <tr> <td>d. 1194</td> <td>1</td> <td>2 . %</td> </tr> <tr> <td>TOTAL 1019</td> <td></td> <td>2 . %</td> </tr> </table>			Name and ID Number <small>Enter name from item 2 and affiliate ID number from foreign affiliate parent's Form BE-11B(LF) or (SF) or BE-11C.</small>	BEA ID Number (1)	Percent direct ownership in this foreign affiliate Close FY (2)	a. 1191	1	2 . %	b. 1192	1	2 . %	c. 1193	1	2 . %	d. 1194	1	2 . %	TOTAL 1019		2 . %
Name and ID Number <small>Enter name from item 2 and affiliate ID number from foreign affiliate parent's Form BE-11B(LF) or (SF) or BE-11C.</small>	BEA ID Number (1)	Percent direct ownership in this foreign affiliate Close FY (2)																		
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d. 1194	1	2 . %																		
TOTAL 1019		2 . %																		

<p>10. Give name(s) and mailing address(es) of other U.S. person(s) having a direct and/or indirect ownership interest of 10 percent or more in this foreign affiliate.</p> <table style="width: 100%;"> <tr> <th style="width: 50%;">Name</th> <th style="width: 50%;">Mailing address</th> </tr> <tr> <td style="height: 30px;"></td> <td></td> </tr> <tr> <td style="height: 30px;"></td> <td></td> </tr> </table>		Name	Mailing address				
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BEA USE ONLY	1021	1	2	3	4	5
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Part I IDENTIFICATION OF MAJORITY-OWNED FOREIGN AFFILIATE — Continued**11. Major activity of foreign affiliate**

A list, and an explanation of, the International Surveys Industry (ISI) codes used below are given in the **Guide to Industry and Foreign Trade Classifications for International Surveys**. For an inactive foreign affiliate, indicate the activity pertinent to the last active period; for "start-ups," indicate the intended activity.

Mark (X) one:

- 1025 ☒ **1** ☐ **Production** — The foreign affiliate is primarily engaged in manufacturing, fabricating, assembling, processing, growing, or mining or extracting (including exploring for or developing) a product. These activities are coded in the 000, 100, 200, or 300 series, except 070, 108, 124, 138, and 148 of the list of ISI codes.
- ☐ **2** ☐ **Sales** — The foreign affiliate is primarily engaged in selling (at wholesale or retail) products which it does not produce. These activities are coded in the 500 series of the list of ISI codes.
- ☐ **3** ☐ **Services** — The foreign affiliate is primarily engaged in providing a service such as public utilities, transportation, lodging, consulting, accounting, engineering, holding companies, etc. These activities are coded in the 400, 600, 700, or 800 series, or in 070, 108, 124, 138, or 148, of the list of ISI codes.

Sales or gross operating revenues of foreign affiliate by industry

Enter the 3-digit ISI code(s) and the amount of sales (as reported in item 32) associated with each code. If you use fewer than five codes, you must account for total sales. For inactive affiliates, show the industry classification(s) pertinent to the last active period; for "start-ups" with no sales, show the intended activity(ies).

Holding companies should show total income (item 36). To be considered a holding company, a company's equity in the net income of affiliates that it holds must constitute a majority of its total income and, in general, it must have a sizable portion (usually, at least 50%) of its total assets invested in affiliates that it holds.

ISI code 671, "holding company," is an invalid classification when the foreign affiliate being reported generates, or is expected to generate, more than 50% of total income from other activities.

	ISI code (1)	Amount (2)			
		Bil.	Mil.	Thous.	Dols.
12. Enter code with largest sales or gross operating revenues	1028	2			
13. Enter code with 2nd largest sales or gross operating revenues	1029	2			
14. Enter code with 3rd largest sales or gross operating revenues	1030	2			
15. Enter code with 4th largest sales or gross operating revenues	1031	2			
16. Enter code with 5th largest sales or gross operating revenues	1032	2			
17. Sales not accounted for above or gross operating revenues	1033	2			
18. TOTAL SALES — Sum of items 12 through 17	1034	2			
1035	1	2	3	4	5
BEA USE ONLY					

Part II FINANCIAL AND OPERATING DATA OF MAJORITY-OWNED FOREIGN AFFILIATE
Insurance affiliates, see Instruction Booklet, Part V.B.**Section A — Balance Sheet of Foreign Affiliate**

All asset and liability items should be disaggregated in the detail shown; in particular, accounts receivable and payable between the U.S. Reporter and its foreign affiliate should be shown in the proper asset and liability accounts of the foreign affiliate rather than included as a net amount.

• ASSETS

19. Inventories — Land development companies should exclude land held for resale (include in item 20); finance and insurance companies should exclude inventories of marketable securities (include in item 20 or 25 as appropriate).

20. Other current assets — Cash and cash items; current trade accounts and trade notes receivable, and other current receivables, net of allowances for doubtful items; land held for resale; current marketable securities; and other current assets not included in item 19.

21. Property, plant and equipment, gross — Land, timber, mineral rights and like rights owned; structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and capitalized tangible and intangible exploration and development costs of the foreign affiliate. Include items on capital leases from others, per FASB 13. Exclude all other types of intangible assets, and land held for resale.

22. Accumulated depreciation and depletion

Equity investments in other foreign affiliates of which this affiliate is a parent — This affiliate's equity investment in other foreign affiliates of the U.S. Reporter(s), including branches of this affiliate. For foreign affiliates owned 20 percent or more (including majority-owned foreign affiliates) report on the equity basis to include equity in undistributed earnings since acquisition; for those owned less than 20 percent, report at cost.

23. That portion of investment in other foreign affiliates that is reported using the equity method

24. That portion of investment in other foreign affiliates that is reported using cost method

25. Other noncurrent assets — Include other equity investments, whether carried at cost or on the equity basis; other investments; intangible assets, net of amortization; noncurrent marketable securities; trade accounts and trade notes receivable, noncurrent, net of allowance for doubtful items; and other noncurrent assets not shown in item 21 or items 23 or 24. Credit balances in these accounts should be included in item 29. — Specify

26. TOTAL ASSETS — Sum of items 19 through 21 and 23 through 25 minus item 22

• LIABILITIES

27. Trade accounts and trade notes payable, current

28. Other current liabilities and long-term debt — Overdrafts, other current liabilities not included in item 27, and long-term debt, including ALL LONG-TERM INTERCOMPANY DEBT and lease obligations that are capitalized in accordance with FASB 13 with an original maturity of more than one year or with no stated maturity.

29. Other noncurrent liabilities — Noncurrent items other than those identifiable as long-term debt, such as deferred taxes and underlying minority interest in consolidated subsidiaries. (However, the equity of a direct minority ownership interest in this foreign affiliate is not to be separated from the normal equity accounts.) Debit balances in these accounts should be included in item 25. Exclude long-term intercompany debt (include in item 28).

30. TOTAL LIABILITIES — Sum of items 27, 28, and 29

• OWNERS' EQUITY

31. TOTAL OWNERS' EQUITY (INCORPORATED OR UNINCORPORATED FOREIGN AFFILIATE) — Equals item 26 minus item 30

Section B — Income Statement of Foreign Affiliate — Include in proper income or expense category non-operating income and extraordinary items. For affiliates classified in ISI code 612, report interest income as sales or gross operating revenues (item 32) and interest expense as cost of goods sold or services rendered (item 37). Insurance companies classified in ISI code 631, 632, or 639, report gross investment income as sales or gross operating revenues (item 32).

32. Sales or gross operating revenues, excluding sales taxes — Gross sales minus returns, allowances, and discounts, or gross operating revenues, both exclusive of sales or consumption taxes levied directly on the consumer, net value-added taxes, and excise taxes levied on manufacturers, wholesalers, and retailers.

33. Income from equity investments — Income from equity investment included in item 23 or 24. For foreign affiliates owned 20 percent or more (including majority-owned foreign affiliates), report on the equity basis to include earnings during the reporting period; for those owned less than 20 percent, report dividends. *Do not include interest income (include in item 32 or 35, as appropriate).*

34. Certain realized and unrealized gains (losses) — Include gains (losses) net of income tax effects resulting from:

- a.** Sale, disposition, or revaluation of investment securities (dealers in securities, other finance companies, and insurance companies — *See Instruction Booklet, Part V.B.3.d. and VI.A.*);
- b.** Sale, disposition, or revaluation of land, other property, plant and equipment, or other assets;
- c.** Remeasurement of the foreign affiliate's foreign currency-denominated assets and liabilities due to changes in foreign exchange rates during the period and transaction gains (losses) taken to income in accordance with FASB 52;
- d.** Extraordinary items (except those resulting from legal judgments and accidental damage to fixed assets); and
- e.** Unusual or infrequently occurring items.

35. Other income — Non-operating and other income not included above.

36. TOTAL INCOME — *Sum of items 32 through 35*

37. Cost of goods sold or services rendered and selling, general, and administrative expenses — Operating expenses that relate to sales or gross operating revenues (item 32) and selling, general, and administrative expenses. Include production royalty payments to governments, their subdivisions and agencies, and to other persons. Include depletion charges representing the amortization of the actual cost of capital assets. *Do not include tax or percentage depletion charges.*

38. Foreign income taxes — Provision for foreign income taxes for the fiscal year. Do **not** include U.S. income taxes. Exclude production royalty payments.

39. Other costs and expenses not included above, including underlying minority interest in profits that arise out of consolidation — The equity of a **direct** minority interest in this foreign affiliate's net income (loss) is not to be separated from the normal income accounts.

40. TOTAL COSTS AND EXPENSES — *Sum of items 37, 38, and 39*

41. Net income (loss) — *Item 36 minus item 40.* -

• **ADDENDA — SELECTED DATA FOR CURRENT PERIOD (DO NOT REPORT CUMULATIVE AMOUNTS.)**

42. Current period foreign currency translation adjustment — Increase (decrease) during the current year in the balance sheet's cumulative foreign currency translation adjustment account (FASB 52). Report debit amounts in parentheses ().

43. Certain unrealized gains (losses) not included in the determination of net income — Enter net unrealized gains (losses) that are not included in the determination of net income but that were taken directly to retained earnings for an incorporated affiliate, or to owners' equity for an unincorporated affiliate. Report amount net of income tax effects, if any, on the gains (losses). *Do not include translation adjustments.*

44. Dividends or net income remitted to owners — Incorporated affiliate, enter amount of dividends declared out of current- and prior-period income on common and preferred stock, excluding stock and liquidating dividends. Unincorporated affiliate, enter amount of current- and prior-period net income remitted to owners.

45. Current-period depreciation and depletion — Current-period charges against property, plant, and equipment included in item 21.

Research and development (R&D) expenditures — Include all costs incurred in performing R&D, including depreciation, amortization, wages and salaries, taxes, materials and supplies, overhead of this affiliate whether or not allocated to others, and indirect costs.

46. R&D performed BY the affiliate — All R&D performed by this foreign affiliate, whether for its own account or for others (including the U.S. Reporter or its other foreign affiliates). Exclude the cost of any R&D funded by the affiliate but performed by others, such as the affiliate's allocated share of R&D performed by the U.S. Reporter (report such R&D on Form BE-11A, item 35).

Remarks

Part II FINANCIAL AND OPERATING DATA OF MAJORITY-OWNED FOREIGN AFFILIATE — Continued											
Section C — Composition of External Finances • CLOSE FY 1998		TOTAL <i>Equals sum of columns (2) through (5)</i>		With U.S. Reporter(s) of this affiliate		With other U.S. persons		With persons in this affiliate's country of location		With other foreign persons	
		(1)		(2)		(3)		(4)		(5)	
		Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.	Bil. Mil. Thous.	Dols.
47. Current liabilities and long-term debt <i>Column (1) equals the sum of items 27 and 28</i> 5151		1	2	3	4	5					
48. Current and noncurrent receivables and financial investments — <i>Column (1) equals those accounts included in items 20 and 25 that are trade accounts and trade notes receivable and other receivables, net of allowances for doubtful items; marketable securities; stocks; bonds; and other investments</i> 5152		1	2	3	4	5					
INCORPORATED AFFILIATES 49. Capital stock and additional paid-in capital — <i>Column (1) equals that part of item 31 that is capital stock and additional paid-in capital</i> 5153		1	2	3	4	5					
UNINCORPORATED AFFILIATES 50. Total owners' equity — <i>Column (1) equals item 31</i> 5154		1	2	3	4	5					
BEA USE ONLY		5155	1	2	3	4	5				

Section D — Distribution of Sales or Gross Operating Revenues							
<p>This section requires that the foreign affiliate's gross operating revenues be distributed among three categories — investment income, sales of goods, and sales of services. For purposes of this distribution, "goods" are economic outputs that are tangible, and "services" are outputs that are intangible. As a general rule, sales of goods may be identified as those sales associated with industries coded in the 000, 100, 200, 300, and 500 series, except 070, 108, 124, 138, or 148, and sales of services may be identified as those sales associated with industries coded in the 400, 600, 700, or 800 series, or in codes 070, 108, 124, 138, or 148. Thus, except as noted below, the disaggregation of sales by industry in this section should be consistent with the disaggregation used in items 12 through 17 (Sales of foreign affiliate by industry).</p> <p>One exception to this rule is where goods may be among the products of services industries or services may be among the products of goods industries. For example, sales of mass-produced prepackaged computer software are sales of goods, and should be reported as such, whether they are by a software producer (coded in a services industry, 743, "computer</p>				<p>related services, n.e.c.") or by a retail trade concern (coded in a goods industry, 530, "general merchandise stores"). Also, sales of structures are sales of goods, whether they are by a real estate firm (coded in a services industry, 650) or by a firm in the construction industry (coded in a goods industry, 150). For an explanation of each code — <i>See the Guide to Industry and Foreign Trade Classifications for International Surveys.</i></p> <p>Another exception is that companies, such as finance and insurance companies, that include investment income (e.g., interest and dividends) in gross operating revenues should include such income in item 52 (investment income) rather than in item 54 (sales of services). <i>See the Instruction Booklet, Part V.A., for instructions on determining the location of the transactor (source) for investment income.</i></p> <p>When a sale consists of both goods and services and cannot be unbundled (i.e., the goods and services are not separately billed), classify as a good or service based on whichever accounts for a majority of the value. If actual figures are not available, give best estimates.</p>			

51. Sales or gross operating revenues, excluding sales taxes, total — a. Column (1) equals item 32. b. For each column, item 51 equals sum of items 52 through 54	TOTAL <i>Column (1) equals the sum of columns (2) through (7)</i>		Local sales		Sales to U.S.		Sales to other countries	
	(1)		To other foreign affiliates of the U.S. Reporter(s)	To unaffiliated customers	To U.S. Reporter(s)	To unaffiliated customers	To other foreign affiliates of the U.S. Reporter(s)	To unaffiliated customers
	Bil.	Mil. Thous. Dols.	(2)	(3)	(4)	(5)	(6)	(7)
5167	1	2	3	4	5	6	7	
• By type 52. Investment income 5168	1	2	3	4	5	6	7	
53. Sales of goods 5169	1	2	3	4	5	6	7	
54. Sales of services 5170	1	2	3	4	5	6	7	

Remarks

SUMMARY OF INDUSTRY CLASSIFICATIONS

AGRICULTURE, FORESTRY, AND FISHING

- 010** Agricultural production – crops
- 020** Agricultural production – livestock and animal specialties
- 070** Agricultural services
- 080** Forestry
- 090** Fishing, hunting, and trapping

MINING

- 101** Iron ores
- 102** Copper, lead, zinc, gold, and silver ores
- 107** Other metallic ores
- 108** Metal mining services
- 120** Coal
- 124** Coal mining services
- 133** Crude petroleum extraction (no refining) and natural gas
- 138** Oil and gas field services
- 140** Nonmetallic minerals, except fuels
- 148** Nonmetallic minerals services, except fuels

CONSTRUCTION

- 150** Construction

MANUFACTURING

- 201** Meat products
- 202** Dairy products
- 203** Preserved fruits and vegetables
- 204** Grain mill products
- 205** Bakery products
- 208** Beverages
- 209** Other food and kindred products
- 210** Tobacco products
- 220** Textile mill products
- 230** Apparel and other textile products
- 240** Lumber and wood products
- 250** Furniture and fixtures
- 262** Pulp, paper, and board mills
- 265** Other paper and allied products
- 271** Newspapers
- 272** Miscellaneous publishing
- 275** Commercial printing and services
- 281** Industrial chemicals and synthetics
- 283** Drugs
- 284** Soap, cleaners, and toilet goods
- 287** Agricultural chemicals
- 289** Chemical products, n.e.c.
- 291** Integrated petroleum refining and extraction
- 292** Petroleum refining without extraction
- 299** Petroleum and coal products, n.e.c.
- 305** Rubber products
- 308** Miscellaneous plastics products
- 310** Leather and leather products
- 321** Glass products
- 329** Stone, clay, concrete, gypsum, and other nonmetallic mineral products
- 331** Primary metal industries, ferrous
- 335** Primary metal industries, nonferrous
- 341** Metal cans, forgings, and stampings

MANUFACTURING – Continued

- 342** Cutlery, hardware, and screw products
- 343** Heating equipment, plumbing fixtures, and structural metal products
- 349** Metal services; ordnance; and fabricated metal products, n.e.c.
- 351** Engines and turbines
- 352** Farm and garden machinery
- 353** Construction, mining, and materials handling machinery
- 354** Metalworking machinery
- 355** Special industry machinery
- 356** General industrial machinery
- 357** Computer and office equipment
- 358** Refrigeration and service industry machinery
- 359** Industrial and commercial machinery, n.e.c.
- 363** Household appliances
- 366** Household audio and video, and communications equipment
- 367** Electronic components and accessories
- 369** Electrical machinery, n.e.c.
- 371** Motor vehicles and equipment
- 379** Other transportation equipment
- 381** Measuring, scientific, and optical instruments
- 384** Medical instruments and supplies and ophthalmic goods
- 386** Photographic equipment and supplies
- 390** Miscellaneous manufacturing industries

TRANSPORTATION, COMMUNICATION, AND PUBLIC UTILITIES

- 401** Railroads
- 441** Petroleum tanker operations
- 449** Other water transportation
- 450** Transportation by air
- 461** Pipelines, petroleum and natural gas
- 462** Pipelines, except petroleum and natural gas
- 470** Petroleum storage for hire
- 472** Passenger transportation arrangement
- 477** Transportation, n.e.c., warehousing, terminal facilities, and related services
- 481** Telephone and telegraph communications
- 483** Other communications services
- 490** Electric, gas, and sanitary services

WHOLESALE TRADE

- 501** Motor vehicles and equipment
- 503** Lumber and construction materials
- 504** Professional and commercial equipment and supplies
- 505** Metals and minerals, except petroleum
- 506** Electrical goods
- 507** Hardware, and plumbing and heating equipment and supplies
- 508** Machinery, equipment, and supplies
- 509** Durable goods, n.e.c.
- 511** Paper and paper products
- 512** Drugs, proprietaries, and sundries

WHOLESALE TRADE – Continued

- 513** Apparel, piece goods, and notions
- 514** Groceries and related products
- 515** Farm-product raw materials
- 517** Petroleum and petroleum products
- 519** Nondurable goods, n.e.c.

RETAIL TRADE

- 530** General merchandise stores
- 540** Food stores
- 554** Gasoline service stations
- 560** Apparel and accessory stores
- 580** Eating and drinking places
- 590** Retail trade, n.e.c.

FINANCE, INSURANCE, AND REAL ESTATE

- 600** Banks
- 603** Savings institutions and credit unions
- 612** Other finance
- 631** Life insurance
- 632** Accident and health insurance
- 639** Other insurance
- 650** Real estate
- 671** Holding companies, except bank holding companies
- 679** Franchising, business — selling or licensing

SERVICES

- 700** Hotels and other lodging places
- 731** Advertising
- 734** Services to buildings
- 735** Equipment rental and leasing, except automobiles and computers
- 736** Personnel supply services
- 741** Computer processing and data preparation services
- 742** Information retrieval services
- 743** Computer related services, n.e.c.
- 749** Other business services
- 751** Automotive rental and leasing, without drivers
- 752** Automotive parking, repair, and other services
- 760** Miscellaneous repair services
- 780** Motion pictures, including television tape and film
- 790** Amusement and recreation services
- 800** Health services
- 810** Legal services
- 820** Educational services
- 871** Engineering, architectural, and surveying services
- 872** Accounting, auditing, and bookkeeping services
- 873** Research, development, and testing services
- 874** Management and public relations services
- 890** Other services provided on a commercial basis

NONBUSINESS ENTITIES

- 900** Government entities
- 905** Nonbusiness entities, except government

Remarks